

Point of Contact: Dennis Mullen

Director of Business Operations, E&ES

XENERGY Inc.

Three Burlington Woods

Burlington, Massachusetts 01803-4543 Phone: 781-273-5700 Fax: 781-722-0514

Dmullen@xenergy.com

Since 1975, XENERGY has been an industry leader in designing, implementing and evaluating energy efficiency programs on a national basis. XENERGY provides a broad spectrum of energy consulting and engineering services and is a pre-qualified ESPC contractor by the Department of Defense (DoD) and the Department of Energy (DoE). XENERGY is a contract holder for the United States Army Corps of Engineers (46) State ID/IQ ESPC Contract, the Department of Energy (DoE) Northeast Region Super ESPC ID/IQ contract and the United States Postal Service Shared Energy Savings (SES) contract for the Mid-West Area.

XENERGY has over (200) experienced engineers, consultants, industry analysts, software designers, and project managers recognized as specialists in the energy industry. Throughout the years, XENERGY has evolved with the energy industry and expanded its business offerings to provide a complete line of products and services including Energy Savings Performance Contracting (ESPC) Programs, energy consulting and engineering services, DSM and utility programs, end user and energy information technology and energy services. In 2000, XENERGY became a wholly owned, independently operated subsidiary of KEMA USA, headquartered in Fairfax, Virginia. KEMA provides technical and management consulting, as well as training services, to the electric power industry worldwide. XENERGY is headquartered in Burlington, Massachusetts and has over (20) offices throughout the United States including; Virginia, California and the Midwest.

The internal engineering staff at XENERGY has significant experience in supporting ESPC projects and provides a comprehensive approach to evaluating efficiency opportunities and energy conservation measures (ECM's) for all Delivery Order projects and assignments. ENERGY employees maintain professional certifications and licenses and have experience in many areas including; lighting technologies, cogeneration, variable speed drives, central plant measures (boilers/chillers), renewable technologies, building envelope, HVAC upgrades, motors and drives, HVAC equipment replacement, electric and gas supply management, water conservation, geothermal heat pumps, free

cooling/thermal storage systems, base-wide EMCS/DDC/SCADA systems, electric demand/consumption reduction and steam decentralization systems.

XENERGY has worked with several government entities throughout the country including the following list of Delivery Order projects and Delivery Order assignments currently in development. Specific project reference and point of contact will be provided upon request.

- Hanscom Air Force Base Bedford, Massachusetts USACE (46) ID/IQ state through AFCESA Memorandum of Understanding (MOU)
- Fort Hamilton, New York DoE Super ESPC Northeast Region Contract
- General Services Administration (GSA) Northeast Region (45) site project through the DoE Super ESPC Northeast Region Contract
- Federal Aviation Administration (FAA) Northeast Region (21) site project through the DoE Super ESPC Northeast Region Contract
- National Archives and Records Administration (NARA) ESPC project for the John F. Kennedy Library (JFK), Boston Massachusetts and the Franklin D. Roosevelt Library (FDR), Hyde Park, NY through the DoE Super ESPC – Northeast Region Contract
- United States Postal Service Midwest Area Shared Savings Energy Savings Contract for (20) postal facilities throughout the Gateway District
- Naval Washington DC Region- multi site ESPC Delivery Order project under the USACE (46) state ID/IQ contract through Navy Memorandum of Understanding (MOU)

The management philosophy for all of our ESPC projects is to maintain open communications with our clients and to maximize the benefits of the ESPC contract vehicle in use. Through this approach we can jointly work as a team to:

- Invest private capital at the client sites
- Improve facility function and comfort conditions
- Reduce operation and maintenance (O&M) costs
- Reduce BTU consumption
- Reduce environmental emissions
- Increase energy reliability and security
- Achieve National Energy and Security Policy Objectives